

## vivendi

### First half 2009 Results

### Jean-Bernard Lévy

Chairman of the Management Board Chief Executive Officer

#### Frank Esser

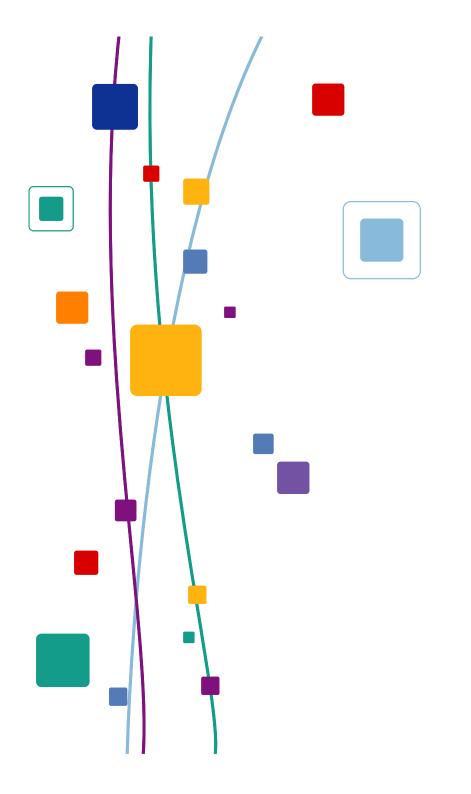
SFR Chairman & Chief Executive Officer Member of Vivendi Management Board

#### **Bertrand Meheut**

Chairman of Canal+ Group Executive Board Member of Vivendi Management Board

### Philippe Capron

Member of the Management Board Chief Financial Officer



## vivendi

Jean-Bernard Lévy
Chairman of the Management Board
Chief Executive Officer

- We are faring well in the crisis: its impact on our performance is real but limited
- Our subscription-based model provides strong and highly predictable cash flows: we continue investing and innovating to attract new clients and respond to changing consumer demand in an environment of rapid technological advances
- The current economic environment reinforces the need for strict and selective cost management: we invest in state-of-the-art content and technology to grow our operations while controlling other operating costs
- We are confident in our ability to drive long-term profit growth and reiterate our commitment to distribute high dividend streams for 2009 and beyond



# Focus in H1 2009: Grow our businesses in a challenging environment

- Strong commercial performances:
  - Increased subscriptions:
    - SFR enjoyed very strong net adds in mobile and ADSL
    - Canal+ France's portfolio increased by 94k yoy
    - World of Warcraft's Western subscriber base grew yoy
    - Maroc Telecom Group grew its portfolio both in Morocco and in its African subsidiaries yoy
  - Maintained high ARPU and ASP\*
  - Increased market shares
- Strict cost control and contingency plans have been implemented to preserve our high margins



### H1 2009 Results

Revenues:

■ EBITA:

Adjusted Net Income:

€13.2 bn +17.0%

€2.9 bn +12.9%

€1.5 bn +0.9%

### We confirm our 2009 outlook

We maintain our guidance of strong EBITA growth, and solid Adjusted Net Income leading to another strong dividend, with a distribution rate of at least 50%



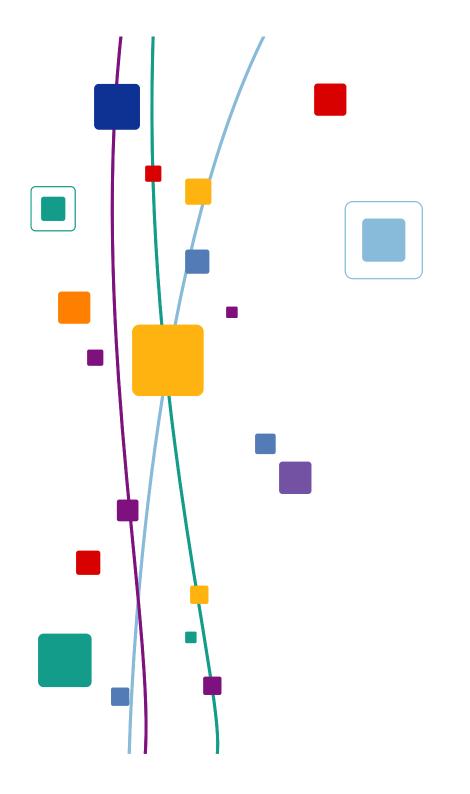
### Best-positioned to secure future growth

- First-class assets with leading positions driving high operating margins
- 70% of sales from subscriptions in resilient markets leading to predictable and high cash flows
- Major initiatives in H1 2009:
  - VEVO, a premium music video service, by UMG and YouTube
  - Acquisition by Group Maroc Telecom of 51% of Sotelma, the Malian incumbent telecom operator
  - Canal+ in joint-venture with VTV to launch a pay-TV platform in Vietnam
  - Development by Activision Blizzard of innovative peripherals on top of softwares (*Tony Hawk*, *DJ Hero*...)
- Capitalize on consumer demand for mobility and broadband
- Increase the value of our content and networks



### Consistent capital allocation strategy

- Deliver dividends to our shareholders with a distribution rate of at least 50% of Adjusted Net Income
- Provide Vivendi's business units with necessary resources to facilitate innovation and organic growth
- Buy out minorities at the right price when opportunities arise
- Seize external growth opportunities with a focus on emerging markets, assessed under a selective, rigorous and financially disciplined process



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Frank Esser SFR Chairman & Chief Executive Officer Member of Vivendi Management Board

### The construction of the New SFR delivers first results and will continue

#### **Excellent commercial results**

- #1 in both mobile postpaid and ADSL net adds, in Q2 2009, due to dynamic sales and improvement of customer loyalty
- Growth in fixed services sales to Enterprise customers, with order takings up by +9% compared to 2008

### Finalisation of the SFR / Neuf Cegetel integration

- 100% completion of the ADSL migration plan (Club Internet, AOL, Tele2, Cegetel, SFR ADSL): 1m customers have been migrated since the merger
- Successful voluntary departure plan, closed in July 2009

### Synergies materialize

- €32m gain from the synergies plan at the end of June 2009, in line with the 2009-2011 synergy objectives
- Convergence of fixed and mobile networks, enabling, in particular, the continuation of profitable growth of mobile Internet
- Synergies of fixed/mobile customer bases and distribution channels, enabling an increase in sales and reduction in churn

### SFR Revolution transformation plan for 2009-2012

## Due to fast evolutions of the environment...

... SFR is adapting by implementing a transformation plan with two key focuses

- Internet is spreading everywhere, in all households, on all screens
- Competition has intensified, with new players in mobile and ADSL
- Change in customers' demand and behavior, notably due to the deterioration of the economic environment

#### 1. Cut costs in order to control OPEX

- Achieve the cost synergy plan
- Implement additional initiatives enabling OPEX savings

#### Examples

Voluntary departure plan Purchasing synergies IT and traffic management optimisation

- Growing weight of the Web in customer care and distribution Improvement of IT productivity Cuts in operating costs
- 2. Capture growth opportunities in order to compensate for the slow-down in mature markets
- Fixed broadband Internet access and services.
- Mobile broadband access, on all devices
- Services for enterprises, in particular the SOHO/SME segment

### SFR #1 in mobile net adds

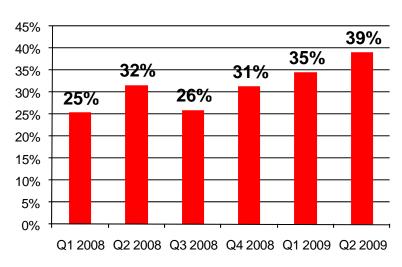
### Very good commercial results, in particular in postpaid, with 39% net adds market share

- In H1 2009, net growth by +559k mobile customers, of which +466k postpaid customers
- Success of iPhone: 280k units sold at the end of July
- Share of postpaid customers at 69.5% of total base (+1.8 pt YoY)
- Strong decrease of postpaid churn (12-month rolling)-3.4 pts vs. 2008

## Strong development of mobile Internet, with data revenues growing at 22.1% of Services revenues (+5.5 pts YoY)

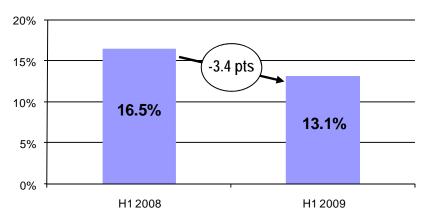
- Success of Illimythics offers, with 2.1m customers
- Successful launch of full Internet offers packaged with new multimedia devices (iPhone, Androïd)

#### Postpaid net adds market share



### Postpaid churn

(12 -month rolling)



### Continuation of excellent broadband Internet results

### SFR leader in ADSL net adds in Q2 with 33% market share despite increased competition

- Continued success of the "neufbox by SFR" launched in October 2008
- In H1 2009, ADSL customers growth +263k
- Strong decrease in churn by -5.3 pts at 14.3% vs. 2008, in particular due to migrations. The churn of customers equipped with the neufbox is ~12%.

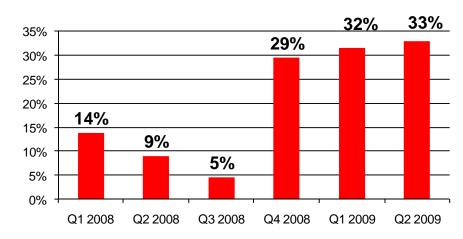
#### TV services growth

- Fast growing base of 1.7m customers having access to TV and VoD services
- ~400k subscribers to pay-TV bouquets and channels

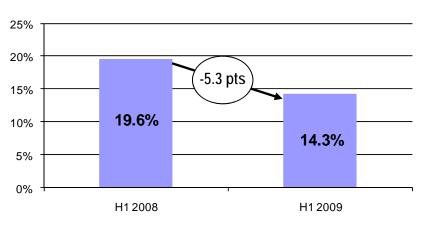
### Continuation of fiber deployment

- Horizontal deployment of fiber in line with our objective of 80% coverage of Paris by end 2009
- Connection of subscribers in buildings slowed down by regulatory uncertainty

#### ADSL net adds market share



### ADSL churn (annualised semester churn)





- Revenues of €4,442m, +0.6% due to data revenues (+34%), despite adverse economic conditions (decrease in roaming traffic and out of bundle usage)
- EBITDA of €1,677m (-€110m):
  - Strong commercial results and iPhone launch drove increased variable costs
  - Increased variable fees (TV Tax) and interconnection costs linked to unlimited offers offset by strong control of other non-variable Opex

## Broadband Internet & Fixed: strong commercial dynamism in all segments

- Revenues of €1,865m, +1.0% on a comparable basis\* and excluding switched voice
- **EBITDA of €306m** (-€41m on a comparable basis\*) due to increase in customer acquisition and retention costs, focus on quality, decline in switched voice revenues and impact of the sale of assets of Club Internet network in H1 08



			1	
	In euro millions - IFRS	H1 2009	H1 2008	Change
	Revenues	6,140	5,289	+ 16.1%
	Mobile	4,442	4,416	+ 0.6%
	Broadband Internet & Fixed	1,865	968	
	Intercos	(167)	(95)	
	EBITDA	1,983	1,932	+ 2.6%
	Mobile	1,677	<i>1,787</i>	- 6.2%
	Broadband Internet & Fixed	306	145	
	EBITA excl. restructuring costs	1,299	1,350	-3.8%
	Restructuring costs	(3)	(10)	
	EBITA	1,296	1,340	-3.3%
/				

### Tight control of non-variable Opex

- On track to deliver the €75-100m synergy target in 2009
- Opex excl. variable fees and interconnection costs and commercial costs down 7% YoY



### H2 2009

- Monitoring of variable commercial investments (Opex / Capex) in growth
- 31% decrease in Mobile Termination Rates from July 1, 2009
- Strong control of non-variable Opex
- Continued decrease in mobile capex to sales ratio

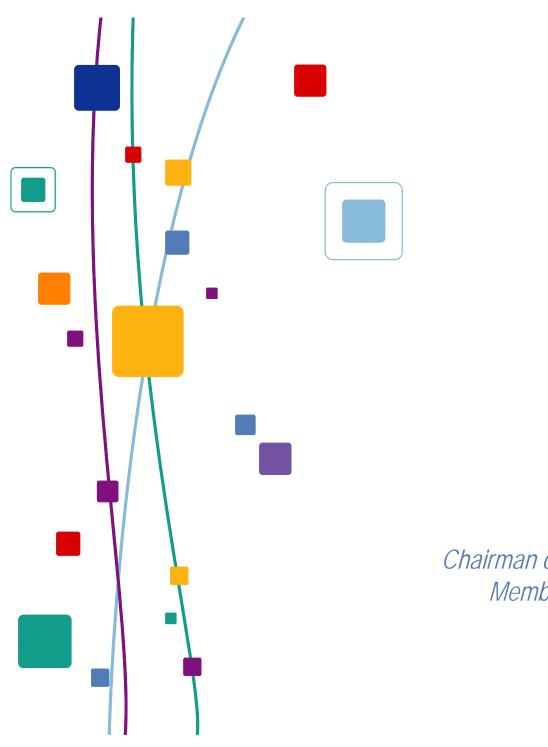
### Full year 2009 outlook

### Mobile:

- Services revenues: Slight decrease
- EBITDA: Mid-single digit decrease partly due to strong commercial results (iPhone)

#### **Broadband Internet & Fixed:**

- Revenues: Slight growth excluding switched voice on a pro forma basis \*
- EBITDA: Very slight decrease on a pro forma basis



## vivendi



### **Bertrand Meheut**

Chairman of Canal+ Group Executive Board Member of Vivendi Management Board



### First half 2009: Key results

	H1 2009	H1 2008	Change	Constant currency
Total Canal+ Group portfolio (000's subscriptions)	11,821	11,437	+384	
o.w. Canal+ France	10,436	10,342*	+94	
o.w. Poland	1,385	1,095	+290	
Revenues (in millions of euros)	2,258	2,254	+0.2%	+1.9%
EBITA excl. Transition costs	472	399		
Transition costs		(48)		
EBITA (in millions of euros)	472	351	+34.5%	+36.4%

Revenues: Strength of Canal+ France portfolio and strong growth in the other activities, in a difficult macro-economic environment

■ EBITA: +36.4%, driven by cost reduction initiatives, price increase and full impact of TPS synergies



### Operational KPIs (Metropolitan France)

	H1 2009	H1 2008	Change	Comments
Churn (per subscriber)	11.2%	11.9%	-0.7pt	<ul> <li>Excluding temporary impact of structural changes (TPS and analogue subscribers migrations)</li> <li>Strong customer loyalty to Canal+ Group: trade-offs between packages rather than full cancellation</li> </ul>
ARPU (per subscriber)	€44.4	€43.6	+€0.80	<ul> <li>Positive impact of price increase</li> <li>Options take-up (~300k in 1 year)</li> <li>Acceleration of digitization (87% of Canal+ subscribers)</li> </ul>



### Highlights and recent events

### Historical Audience

- Unprecedented ratings on encrypted and free-to-air programs; Canal+ advertising revenues growth
- ~4 millions unique visitors on canalplus.fr
- Success of recent StudioCanal movies in theatres ("Coco", "Le Code a changé"...)

## Key contents secured

- Champions League, Europa League, Spanish Liga
- New "media chronology" securing pay-TV window

#### **Innovations**

- ~14 millions videos viewed\* on "Canal+ on demand"
- Launch of remote recording for "+Le Cube" subscribers
- Launch of "CanalSat on demand" on TV
- Agreements between Canal+ Group and Microsoft

## International development

- Launch of a satellite pay-TV offer in Maghreb, in partnership with Arabsat
- Joint Venture with VTV to launch first national pay-TV platform in Vietnam



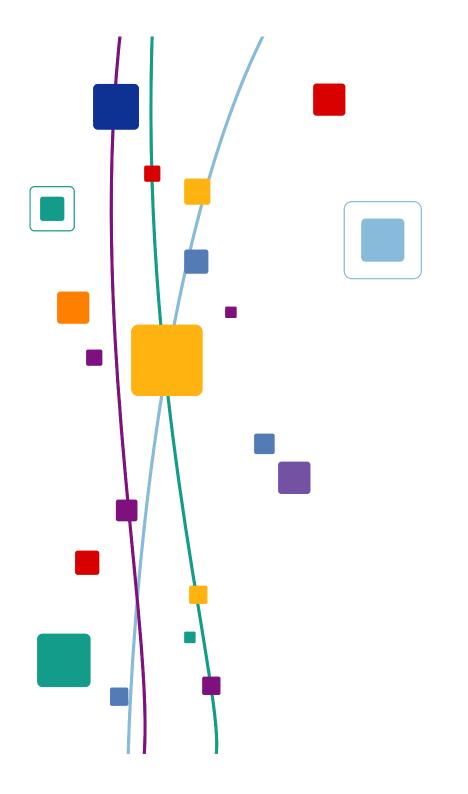
#### H2 2009

- Launch of new offers: "Initial" for CanalSat and "Pass week-end" for Canal+
- Launch of new HD channels
- Reinforcement of partnerships with ISPs
- Accelerated migration from analog to digital
- New offer in Vietnam to be launched
- 1st international production for StudioCanal ("Chloé")
- Strengthen presence in Africa

### Full year 2009 outlook

- Revenues: slight growth\*
- EBITA: around 10% increase, despite higher-than-expected negative impact of currencies

\* at constant currency H1 2009 Results – Sept 1, 2009 20



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Philippe Capron

Member of the Management Board Chief Financial Officer

### H1 2009 Results

- Revenues:
- EBITA:
- Adjusted Net Income:
- **■** CFFO before Capex:
- CFFO:
- Net Debt:

- €13,178 m +17.0%
  - €2,899 m +12.9%
  - €1,467 m + 0.9%
  - €3,204 m +4.5%
  - €1,841 m -10.9%
    - €8.5 bn as of 30/06/2009

### EBITA up 13%

In euro millions - IFRS	H1 2009	H1 2008	Change	Change at constant currency
Activision Blizzard	373	92	x 4.1	x 3.6
Universal Music Group	211	259	- 18.5%	- 23.1%
SFR	1,296	1,340	- 3.3%	- 3.3%
Maroc Telecom Group	586	584	+ 0.3%	- 1.8%
Canal+ Group	472	351	+ 34.5%	+ 36.4%
Holding & Corporate / Others	(39)	(59)		
Total Vivendi	2,899	2,567	+ 12.9%	+ 10.7%

EBITA includes an increase in share-based compensation costs (-€64m vs +€16m in H1 2008)

### Cost control and synergies in each of our businesses

- Cost control
  - Continuous rationalization of our cost structure
  - Contingency plans have been implemented
- Significant synergies being delivered on target
  - Canal+ Group has exceeded the targeted €350m post-TPS merger synergies
  - Activision Blizzard has exceeded its post-merger synergy target of \$100-150m in cost savings
  - SFR delivered €32m post-Neuf Cegetel merger synergies in H1 09, on track to deliver €75-100m in 2009 and €250-300m by 2011

### Adjusted Net Income

In euro millions - IFRS	H1 2009	H1 2008	Change %	Full consolidation of Neuf Cegetel since April 15, 2008, and lower contribution from NBC Universal
Revenues	13,178	11,268	+ 1,910 + 17.0%	Universal
■ EBITA	2,899	2,567	+ 332 + 12.9%	Impact of Neuf Cegetel and
Income from equity affiliat	es 71	135	- 64	Activision acquisitions
Interest	(220)	(134)	- 86	Incl. impact of €389m
Income from investments	3	4	- 1	utilization of Neuf Cegetel's tax losses by SFR in 2009
Provision for income taxe	es (288)	(474)	+ 186	o/w €171m attributable to minority shareholder
Minority interests	(998)	(644)	- 354	Impact of Activision Blizzard
Adjusted Net Income	1,467	1,454	+ 13 + 0.9%	transaction; 44% minority interest share of Neuf Cegetel's utilization of tax losses by SFR

### CFFO before Capex

	<b>\</b>	
H1 2009	H1 2008	Change
384	129	x 3
(7)	235	
1,926	2,007	- 4.0%
711	696	+ 2.2%
126	21	x 6
171	142	+ 20.4%
(107)	(165)	
3,204	3,065	+ 4.5%
	384 (7) 1,926 711 126 171 (107)	384 129 (7) 235 1,926 2,007 711 696 126 21 171 142 (107) (165)

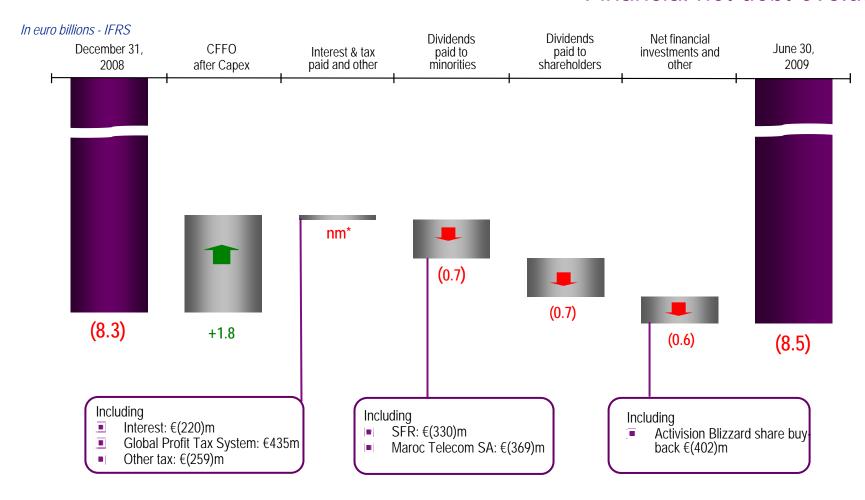
Includes investment in artists, UMG Long-Term Incentive Plan, unfavorable movements in working capital

### **CFFO**

In euro millions - IFRS	H1 2009	H1 2008	Change
Activision Blizzard	367	115	x 3.2
Universal Music Group	(23)	224	
SFR	972	1,347	-27.8%
Maroc Telecom Group	485	507	-4.3%
Canal+ Group	(22)	(102)	
Dividends from NBC Universal	171	142	+ 20.4%
Holding / Others	(109)	(167)	
Total Vivendi	1,841	2,066	-10.9%

Capex net: €1,363m; + €364m, mainly due to the consolidation of Neuf Cegetel

### Financial net debt evolution



Commitment to maintaining a BBB rating\*\*

<sup>&#</sup>x27; nm : not material

<sup>\*\*</sup> Standard & Poor's / Fitch Rating: BBB stable – Moody's: Baa2 stable



#### Revenues: €1,305m, +4.1%

 Solid performance despite more challenging economic climate with strong growth of African subsidiaries

### EBITA: €586m EBITA margin of 45%

 Impact of commercial initiatives in Morocco as well as network development, in spite of profit margin gains across the Group's subsidiaries

In euro millions - IFRS	H1 2009	H1 2008	Change	Constant currency
Revenues	1,305	1,254	+ 4.1%	+ 2.0%
Mobile	936	891	+ 5.1%	+ 2.7%
Fixed and Internet	<i>502</i>	486	+ 3.3%	+ 1.6%
Intercos	(133)	(123)		
EBITDA	769	745	+ 3.2%	+ 0.9%
EBITA	586	584	+ 0.3%	- 1.8%
Mobile	427	<i>450</i>	- 5.1%	- 7.4%
Fixed and Internet	159	134	+ 18.7%	+ 17.1%

#### Growth in customer base

- Group customers: 19.6m, up 5.3% yoy
- Mobile customers in Sub-Saharan Africa: 3.2m, up 44.1% yoy
- In Morocco: 671k mobile subscribers, up 18.6% yoy

### International development

Acquisition of 51% of Sotelma, the Malian incumbent telecom operator in July 2009

Solid growth prospects in a market with low mobile penetration level



### H2 2009

- Challenging economic and competitive climate, in addition to regulatory impact in Morocco
- Focus on segmentation, customer relations and abundance
- Increasing profitability of African subsidiaries
- Full consolidation of Sotelma

Full year 2009 outlook\* —

- Revenue growth: around 2% in Dirhams
- EBITA margin: around 45%





#### Revenues of €2,009m

- Digital revenues up 29% and accounting for approximately 28% of recorded music revenues
- Higher music publishing and merchandising revenues
- Offset by falling demand for physical recorded music product and lower license income

#### EBITA of €211m

- Growth in music publishing and contribution from new business initiatives combined with cost savings
- Offset by lower physical sales, an unfavorable sales mix, a decline in license income from copyright settlements and higher restructuring costs

In euro millions - IFRS	H1 2009	H1 2008	Change	Constant currency
Revenues	2,009	2,044	- 1.7%	-5.3%
EBITA excl. restructuring costs	248	288	- 13.9%	- 17.6%
Restructuring costs	(37)	(29)	- 27.6%	
EBITA	211	259	- 18.5%	- 23.1%
		l		)

#### **Recent Events**

- Bravado signs with Michael Jackson's estate and The Rolling Stones to manufacture and distribute merchandising
- UMG signs deal for Frank Sinatra catalog outside of North America
- Universal Music's live music events joint-venture announces first F1 Rocks event to take place in Singapore
- UMG teams with YouTube to create VEVO, a premium music video service





### H2 2009

- Strong release schedule\*: Lil Wayne, Bon Jovi, Mika, Mariah Carey, Mary J Blige, Rihanna, Jack Johnson, Kanye West, Snow Patrol, Take That
- Continued emphasis on rationalization and cost controls

### Full year 2009 outlook

EBITA: Decrease due to more challenging music market conditions and higher restructuring costs than expected





#### IFRS revenues of €1,493m

- Continued sales of Call of Duty, Guitar Hero and World of Warcraft franchises
- #1 Third Party publisher\* in North America in H1 2009
- Western World of Warcraft subscribers up yoy

In euro millions - IFRS	H1 2009	H1 2008	Change	Constant currency
Revenues	1,493	444	x 3.4	x 3.0
EBITA	373	92	x 4.1	x 3.6
				J

#### IFRS EBITA of €373m

- Benefited from lower operating expenses due to cost containment and merger synergies
- €245m positive impact on EBITA from net change in deferred net revenues and the related cost of sales
- Balance of deferred margin as of June 30, 2009:€261m

#### **Recent Events**

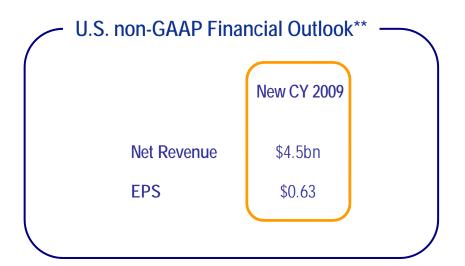
- July 31, 2009, Activision Blizzard's Board authorized an increase from \$1.0bn to \$1.25bn to their share buyback program. As of June 30, 2009, they had purchased \$668m, or 64m shares, of common stock and had €2bn cash on their balance sheet
- As of June 30, 2009, Vivendi owns approx. 56% of Activision Blizzard
- Blizzard Entertainment announced a third expansion pack for its MMORPG: *World of Warcraft*: *Cataclysm*<sup>™</sup>





### Strong lineup of releases in H2 2009\*

Guitar Hero 5, Marvel Ultimate Alliance 2, Wolfenstein, DJ Hero, Band Hero, Bakugan Battle Brawlers, Blur, Tony Hawk: Ride, Modern Warfare Wii, Modern Warfare 2



This is a selected release schedule, subject to change and is not a complete list. Titles are not in release date order See slide 53 for definition and disclaimer. Information is as of August 5, 2009 and has not been updated. Please refer to Activision Blizzard's 2Q 2009 Earnings presentation materials as of August 5, 2009

### Vivendi 2009 outlook

We maintain our guidance of strong EBITA growth, and solid Adjusted Net Income leading to another strong dividend, with a distribution rate of at least 50%

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# A world leader in communications and entertainment

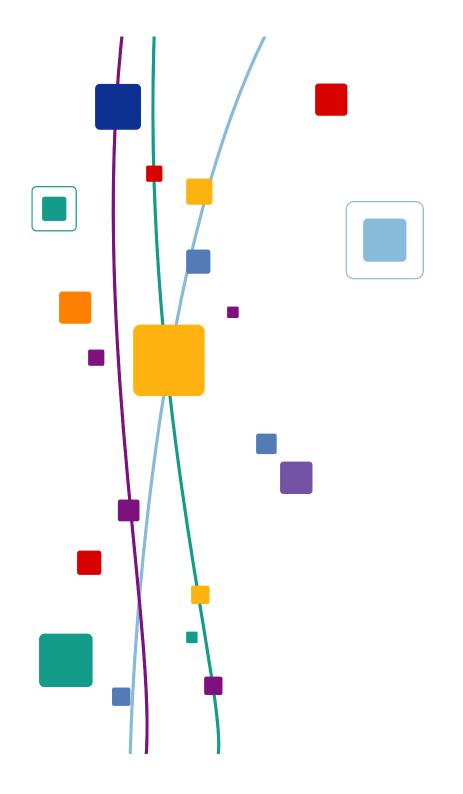
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#1 Video Games Worldwide
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**#1 Music** Worldwide

**#2 Telecoms** France

**#1 Telecoms** Morocco

**#1 Pay-TV** France



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Appendices

## Revenues

			Change at constant	In euro millions - IFRS				Change consta
H1 2009	H1 2008	Change	currency		Q2 2009	Q2 2008	Change	curren
1,493	444	x 3.4	x 3.0	Activision Blizzard	762	223	x 3.4	х 3
2,009	2,044	- 1.7%	- 5.3%	Universal Music Group	983	1,011	- 2.8%	- 7.5
6,140	5,289	+ 16.1%	+ 16.1%	SFR	3,112	2,987	+ 4.2%	+ 4.2
1,305	1,254	+ 4.1%	+ 2.0%	Maroc Telecom Group	665	640	+ 3.9%	+ 1.6
2,258	2,254	+ 0.2%	+ 1.9%	Canal+ Group	1,139	1,139	-	+ 1.9
(27)	(17)			Non Core and other, and elimination of intersegment transactions	(13)	(12)		
13,178	11,268	+ 17.0%	+ 15.0%	Total Vivendi	6,648	5,988	+ 11.0%	+ 8.6

Including the consolidation of the following entities:

- at UMG: Univision Music Group (May 5, 2008);
- at Canal+ Group: Kinowelt (April 2, 2008);
- at SFR: Neuf Cegetel (April 15, 2008);
- 「■ Vivendi Games combined with Activision and renamed Activision Blizzard on July 9, 2008.



## EBITA Q2 2009

In euro millions - IFRS			ä	at constant
	Q2 2009	Q2 2008	Change	currency
Activision Blizzard	195	42	x 4.6	x 4.0
Universal Music Group	101	148	- 31.8%	- 35.8%
SFR	686	716	- 4.2%	- 4.2%
Maroc Telecom Group	300	316	- 5.1%	- 7.2%
Canal+ Group	218	181	+ 20.4%	+ 22.5%
Holding / Others	6	(39)		
Total Vivendi	1,506	1,364	+ 10.4%	+ 8.0%

EBITA includes an increase in share-based compensation costs (-€39m vs -€22m in Q2 2008)

# Income from equity affiliates

In euro millions (except where noted) IFRS	H1 2009	H1 2008	% Change	
■ Income from equity affiliates	71	135	- 47.4%	
o/w NBC Universal in € NBC Universal in \$	72 <i>\$97</i>	118 <i>\$179</i>	- 39.0% - 45.8%	
o/w Neuf Cegetel*		18		

# Interest

In euro millions - IFRS (except where noted)	H1 2009	H1 2008
■ Interest	(220)	(134)
■ Interest expense on borrowings	(243)	(190)
Average interest rate on borrowings (%)	4.66%	4.50%
Average outstanding borrowings (in euro billions)	10.4	8.4
■ Interest income from cash and cash equivalents	23	56
Average interest income rate (%)	1.35%	4.41%
Average amount of cash equivalents (in euro billions)*	3.4	2.6

<sup>\*</sup> From July 10th, 2008 includes Activision Blizzard's cash position (€2.0bn as of June 30, 2009)

#### Income tax

euro millions - IFRS	H1 20	09	H1 20	80
	Adjusted net income	Net income	Adjusted net income	Ne incom
Consolidated Global Profit Tax System	107	265	296	158
Current tax: savings for current year	107	107	296	296
Deferred tax: variation in expected savings (year n+1/ year n)	-	158	-	(138
Tax charge	(395)	(680)	(770)	(698
o/w current tax savings arising from utilization by SFR of Neuf Cegetel's tax losses	389	389	-	
o/w reversal of deferred tax asset related to utilization by SFR of Neuf Cegetel's tax losses	-	(389)	-	
Provision for income taxes	(288)	(415)	(474)	(540

Taxes paid in H1 2009 are net of the reimbursement of the Global Profit Tax System with respect to 2008 fiscal year for €435m. The reimbursement of the Global Profit Tax System with respect to 2007 fiscal year was collected in Q3 2008.

Taxes (paid)/collected in cash



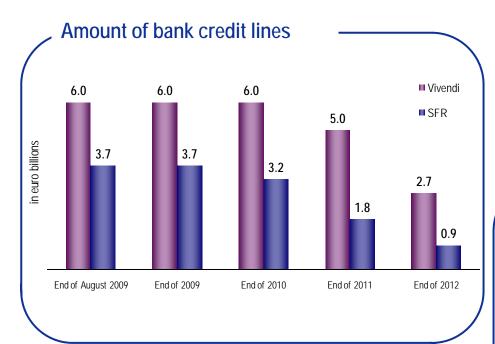
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# Reconciliation of Adjusted Net Income to Net Income, group share

	In euro millions - IFRS	H1 2009	H1 2008
	Adjusted Net Income	1,467	1,454
Impact of Neuf Cegetel and Activision	Amortization and impairment losses of intangible assets acquired through business combinations	(289)	(205)
consolidations	Other financial charges and income	(86)	(10)
	Provision for income taxes	(127)	(66)
	- o/w change in deferred tax asset related to the Consolidated Global Profit Tax System	158	(138)
Including SFR's 44% minority shareholder's	- o/w change in deferred tax asset related to the utilization by SFR of Neuf Cegetel's tax losses	(389)	-
portion in the reversal of deferred tax asset	Minority interests	223	49
related to the Neuf Cegetel's NOLs (€171m)	Net Income, group share	1,188	1,222

## Important credit lines up to 2011

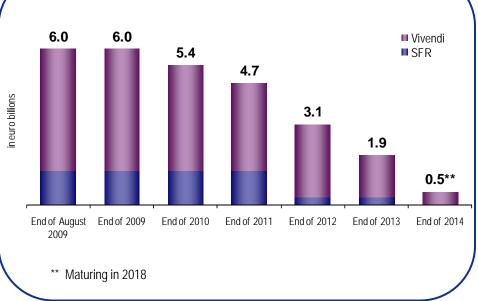


- Available undrawn bank credit facilities, net of commercial paper at the end of August 2009:
  - Uivendi SA: ~€5.7bn
  - SFR: ~€1.5bn\*

# No significant bond reimbursement before 2012

- At the end of August 2009, the average economic term of the group's consolidated debt was 3.6 years
- Approximately 61% of outstanding gross debt in bonds

#### Amount of bonds outstanding



<sup>\*</sup> There is an additional €0.85bn undrawn balance available from the €1.5bn revolving credit line that Vivendi granted SFR in June 2009, as of the end of August 2009

# ACTIVISION BUZZARD

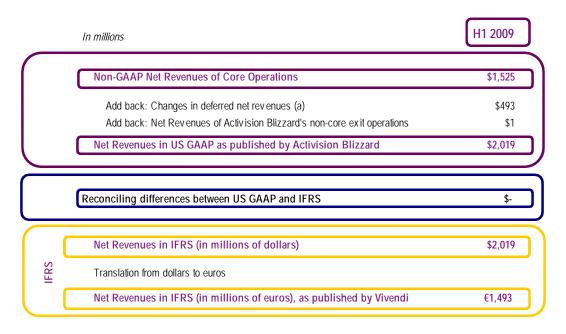
#### —US Non-GAAP comparable basis segment information\*—

H1 2009	H1 2008	% Change
796	1,184	
581	571	
148	165	
1,525	1,920	-20.6%
(6)	138	
277	301	
4	4	
275	443	-37.9%
	796 581 148 1,525 (6) 277 4	796 1,184 581 571 148 165 1,525 1,920 (6) 138 277 301 4 4

ILIX A	∩tı	IIA
IFRS A	υU	uai

In euro millions	H1 2009
Activision	898
Blizzard	485
Distribution	110
Core revenues	<i>1,493</i>
Non-core	-
Revenues	1,493
Activision	145
Blizzard	231
Distribution	(2)
Core EBITA	374
Non-core	(1)
EBITA	373
=	

#### Activision Blizzard - Reconciliation to IFRS Revenues



Please refer to slide 53 for definitions

As online functionality becomes a more important component of gameplay, certain of the company's online-enabled games for certain platforms contain a more-than-inconsequential separate service deliverable in addition to the product, and the company's performance obligations for these games extends beyond the sale of the games. Vendor-specific objective evidence of fair value does not exist for the online services, as the company does not plan to separately charge for this component of online-enabled games. As a result, the company recognizes in both US GAAP and IFRS all of the revenues from the sale of these games ratably over the estimated service period. In addition, the company defers the costs of sales of those titles to match revenues. This change has no impact on cash flows.

Following the merger of Activision and Vivendi Games in July 2008, Activision Blizzard reviewed the accounting policies and principles of Vivendi Games and has determined that the revenues related to the sale of *World of Warcraft* boxed software, including the sale of expansion packs and other ancillary revenues, should be deferred and recognized ratably over the estimated customer life beginning upon activation of the software and delivery of the services.



### Activision Blizzard - Reconciliation to IFRS EBITA

H1 2009 In millions Non-GAAP Operating Income/(Loss) of Core Operations \$275 Add back: Changes in deferred net revenues and related cost of sales (a) \$331 -\$71 Included in Less: Equity-based compensation expense (b) Less: Results of non-core exit operations -\$8 EBITA and ANI -\$47 Less: One time costs related to the Viv endi transaction, integration and restructuring (c) Less: Amortization of intangibles acquired through business combinations and purchase -\$83 price accounting related adjustments Operating Income/(Loss) in US GAAP as published by Activision Blizzard \$397 Reconciling differences between US GAAP and IFRS \$18 \$8 Equity -based compensation expense (b) One time costs related to the Vivendi transaction, integration and restructuring (c) \$11 Other -\$1 Operating income/(Loss) in IFRS \$415 Elimination of items Less: Amortization of intangible assets acquired through business combinations \$89 excluded from EBITA EBITA in IFRS (in millions of dollars) \$504 Translation from dollars to euros EBITA in IFRS (in millions of euros), as published by Vivendi €373

Please refer to slide 53 for definitions

- (a) Please refer to explanation on slide 46
- (b) In IFRS, existing Activision stock options were neither re-measured at fair value nor allocated to the cost of the business combination at the closing date; hence the incremental fair value recorded in US GAAP is reversed, net of costs capitalized.
- (c) Includes severance costs, facility exit costs, and balance-sheet write down and exit costs from the cancellation of projects. In IFRS, accrual for restructuring activities is recorded at the time the company is committed to the restructuring plan. In US GAAP, the corresponding expense is recorded on the basis of the actual timing of the restructuring activities.



### Top-selling artists

	Million
First Half 2009	Units *
U2	3.8
Lady Gaga	2.9
Eminem	2.8
Taylor Swift	1.8
Black Eyed Peas	1.6
Top - 5 Artists	~12.9

	Million
First Half 2008	Units *
Amy Winehouse	3.0
Duffy	2.7
Mariah Carey	2.6
Jack Johnson	2.5
Lil Wayne	2.1
Top - 5 Artists	~12.8

# UMG









In euro millions	H1 2009	% Change at constant currency
Physical Digital License and Other	973 467 204	-15.1% + 21.7% -15.5%
Recorded music  Artist services & merchandising	<b>1,644</b> 85	- <b>7.4%</b> + 16.0%
Music Publishing Inter-co elimination	306 (26)	+ 1.1%
Revenues	2,009	-5.3%



vivendi H1 2009 Results - Sept 1, 2009



	H1 2009	H1 2008	Change							
MOBILE										
Customers (in '000) *	20,211	19,275	+ 4.9%							
Proportion of postpaid clients *	69.5%	67.7%	+ 1.8pt							
3G customers (in '000) *	7,190	4,739	+ 51.7%							
Market share on customer base (%) *	34.3%	34.4%	- 0.1pt							
Network market share (%)	36.0%	36.1%	- 0.1pt							
12-month rolling blended ARPU (€/year) **	421	434	- 3.0%							
12-month rolling postpaid ARPU (€/year) **	534	562	- 5.0%							
12-month rolling prepaid ARPU (€/year) **	176	184	- 4.3%							
Net data revenues as a % of service revenues **	22.1%	16.6%	+ 5.5pts							
Postpaid customer acquisition costs (€/gross adds)	201	211	- 4.7%							
Prepaid customer acquisition costs (€/gross adds)	21	27	- 22.2%							
Acquisition costs as a % of service revenues	6.6%	7.1%	- 0.5pt							
Retention costs as a % of service revenues	7.7%	5.4%	+ 2.3pts							
BROADBAND INTERNET AND FIXED										
	4.454	0.704	44.00/							
Broadband Internet EoP customer base (in '000)	4,154	3,731	+ 11.3%							
Enterprise data links (in '000) ***	169	153	+ 10.5%							



<sup>\*</sup> Not including MVNO clients which are estimated at approximately 983k at end of June 2009 vs. 918k at end of June 2008 lncluding mobile terminations

<sup>\*\*\*</sup> As from January 2009, the number of enterprise sites connected to SFR's network no longer takes into account the ones sold as white label services (31k at the end of December 2008).

## SFR: Detailed revenues

IFRS in euro millions	H1 200 Actua		H1 200 Actua		% Change	H1 200 Comparable		% Change on a Comparable Basis *
Outgoing revenues net of promotions	3,430	81%	3,461	82%	-0.9%	3,472	82%	-1.2%
Mobile incoming	507	12%	424	10%	19.6%	424	10%	
Fixed incoming revenues	181	4%	198	5%	-8.6%	198	5%	
Roaming in	94	2%	106	2%	-11.3%	106	2%	
Network revenues	4,212		4,189		0.5%	4,200		0.3%
Other mobile	38	1%	41	1%	-7.3%	41	1%	
Service revenues	4,250	100%	4,230	100%	0.5%	4,241	100%	0.2%
Equipment sales, net	192		186		3.2%	186		
Total mobile revenues	4,442		4,416		0.6%	4,427		0.3%
Broadband Internet and fixed revenues	1,865		968			1,935		-3.6%
Elimination of intersegment transactions	-167		-95			-204		
Total SFR revenues	6,140		5,289		16.1%	6,158		-0.3%
of which data revenues from mobile services	940		701		34.1%	701		

<sup>\*</sup> Comparable basis illustrates the full consolidation of Neuf Cegetel (excluding Edition and International parts of Jet Multimedia) as if this acquisition had taken place on January 1, 2008



# Maroc Telecom Group

In '000 (except where noted)	H1 2009	H1 2008	Change
MAROC TELECOM SA			
Number of mobile customers	14,289	14,224	+ 0.5%
% Prepaid customers	95.3%	96.0%	- 0.7pt
ARPU (€/month)	€ 8.4	€ 8.6	- 2.3%
Number of fixed lines	1,290	1,329	- 2.9%
Total Internet access	486	487	- 0.2%
SUBSIDIARIES			
Number of mobile customers	3,264	2,350	+ 38.9%
Number of fixed lines	243	207	+ 17.4%
Internet customers	51	33	+ 54.5%

# Glossary

Adjusted earnings before interest and income taxes (EBITA): EBIT (defined as the difference between charges and income that do not result from financial activities, equity affiliates, discontinued operations and tax) before the amortization of intangible assets acquired through business combinations and the impairment losses of intangible assets acquired through business combinations.

Adjusted net income includes the following items: EBITA, income from equity affiliates, interest, income from investments, including dividends received from unconsolidated interests as well as interest collected on loans to equity affiliate and unconsolidated interests, as well as taxes and minority interests related to these items. It does not include the following items: impairment losses of intangible assets acquired through business combinations, other financial charges and income, earnings from discontinued operations, provision for income taxes and minority interests relating to these adjustments, as well as non-recurring tax items (notably the change in deferred tax assets relating to the Consolidated Global Profit Tax System and the reversal of tax liabilities relating to risks extinguished over the period).

Cash flow from operations (CFFO): Net cash provided by operating activities after capital expenditures net, dividends received from equity affiliates and unconsolidated companies and before income taxes paid.

Capital expenditures net (Capex, net): Capital expenditures, net of proceeds from property, plant and equipment and intangible assets.

Financial net debt is calculated as the sum of long-term and short-term borrowings and other long-term and short-term financial liabilities as reported on the consolidated statement of financial position, less cash and cash equivalents as reported on the consolidated statement of financial position, as well as derivative instruments in assets and cash deposits backing financing (included in the Consolidated Statement of Financial Position under "financial assets").

The percentage of change are compared with the same period of the previous accounting year, except particular mention.

### Activision Blizzard – stand alone – definitions

#### **US Non-GAAP Financial Measures**

Activision Blizzard provides net revenues, net income (loss), earnings (loss) per share and operating margin data and guidance both including (in accordance with US GAAP) and excluding (US Non-GAAP): the impact of the change in deferred net revenues and related costs of sales with respect to certain of the company's online-enabled games; expenses related to share-based payments; Activision Blizzard's non-core exit operations (which are the operating results of products and operations from the historical Vivendi Games, Inc. businesses that the company has exited or substantially wounded down); one-time costs related to the business combination between Activision, Inc. and Vivendi Games, Inc. (including transaction costs, integration costs, and restructuring activities); the amortization of intangibles and the associated changes in cost of sales resulting from purchase price accounting adjustments from the business combination; and the associated tax benefits.

#### Comparable basis

Comparable basis includes both Activision, Inc. and Vivendi Games from January 1st, 2008 and is based on standalone US GAAP.

#### Outlook - disclaimer

Activision Blizzard's outlook is subject to significant risks and uncertainties including declines in demand for its products, fluctuations in foreign exchange rates, and counterparty risks relating to customers, licensees, licensors and manufacturers. Current macroeconomic conditions increase those risks and uncertainties. The company's outlook is also based on assumptions about sell through rates for its products, the new slate of products and progress in integrating operations following last year's business combination between Activision, Inc. and Vivendi Games, Inc. As a result of these and other factors, including uncertainty regarding when Blizzard Entertainment's *World of Warcraft* will be relaunched in mainland China, actual results may deviate materially from the outlook presented.

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## Important legal disclaimer

This presentation contains forward-looking statements with respect to the financial condition, results of operations, business, strategy, plans and outlook of Vivendi. Although Vivendi believes that such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance. Actual results may differ materially from the forward-looking statements as a result of a number of risks and uncertainties, many of which are outside our control, including, but not limited the risks described in the documents Vivendi filed with the Autorité des Marchés Financiers (French securities regulator) and which are also available in English on our web site (www.vivendi.com). Investors and security holders may obtain a free copy of documents filed by Vivendi with the Autorité des Marchés Financiers at www.amf-france.org, or directly from Vivendi. The present forward-looking statements are made as of the date of the present presentation and Vivendi disclaims any intention or obligation to provide, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The release schedules for both UMG and Activision Blizzard may change.