

Activision Blizzard Reports December Quarter and Calendar Year 2010 Financial Results

- Company Achieves Record CY 2010 Operating Cash Flow of \$1.4 Billion -
- CY 2010 GAAP Net Revenues Increase Year Over Year to \$4.45 Billion Company Delivers Record CY 2010 EPS -
- 2010 Revenues From Digital Channels Grow Over 20% to More Than \$1.5 Billion -
- Company Announces New \$1.5 Billion Stock Repurchase Program Company Announces 10% Increase in Cash Dividend to \$0.165 per Common Share

SANTA MONICA, Calif., Feb. 9, 2011 /PRNewswire/ -- Activision Blizzard, Inc. (Nasdaq: ATVI) today announced financial results for the calendar year and quarter ending December 31, 2010. Activision Blizzard reports results on both a GAAP and a non-GAAP basis. A reconciliation of the company's GAAP and non-GAAP results can be found in the attached tables

For calendar year 2010, Activision Blizzard's GAAP net revenues increased to \$4.45 billion, as compared with \$4.28 billion for 2009. On a non-GAAP basis, the company's net revenues were \$4.80 billion, as compared with \$4.78 billion for 2009. Revenues from digital channels for the calendar year were more than \$1.5 billion, an increase of more than 20% year over year

For calendar year 2010, Activision Blizzard's GAAP earnings per diluted share increased to \$0.33, as compared with \$0.09 per diluted share for 2009. The 2010 results include a \$0.16 per share non-cash reduction in the valuation of intangible assets reflecting weaker retail sales in the casual and music genres, while the 2009 results included a similar non-cash charge of \$0.19 per share. On a non-GAAP basis, the company's earnings per diluted share grew 14.5% to \$0.79, as compared with \$0.69 per diluted share for 2009.

For the quarter ended December 31, 2010, Activision Blizzard's GAAP net revenues were \$1.43 billion as compared with fourth-quarter 2009 net revenues of \$1.56 billion. On a non-GAAP basis, the company's net revenues for the quarter were \$2.55 billion, as compared with fourth-quarter 2009 non-GAAP net revenues of \$2.50 billion. Revenues from digital channels for the quarter were more than \$470 million, an increase of 40% year over year.

For the quarter ended December 31, 2010, Activision Blizzard had a GAAP loss per share of \$0.20, inclusive of the \$0.16 per share non-cash charge mentioned above. On a non-GAAP basis, the company's earnings per diluted share grew to \$0.53. For the comparable quarter in 2009, the company had a GAAP loss per share of \$0.23, inclusive of the \$0.19 per share non-cash charge mentioned above, and non-GAAP earnings per diluted share of \$0.49.

Robert Kotick, CEO of Activision Blizzard, stated, "Because of focus and disciplined execution, 2010 was another extraordinary year for Activision Blizzard. We made some of the best games we have ever made in over 30 years of being in interactive entertainment business. We benefited from new content releases for two of the world's most successful online entertainment franchises: Activision Publishing's Call of Duty®: Black Ops and Blizzard Entertainments World of Warcraft®: Cataclysm", a new installment in the world's largest subscriptionshead massives unbergiable or online role-playing game. During the year, we grew our net revenues, delivered record earnings, achieved record GAAP and non-GAAP operating margins of 11% and 29%, respectively, and generated \$1.4 billion in operating cash flow."

Kotick added, "Activision Blizzard's key franchises have larger audience bases than ever before and we continue to see significantly enhanced user activity and engagement for our expanding online communities. Our revenues from digital channels, which now account for over 30% of our overall revenues, were driven by increased sales of Activision Publishing's Call of Duty map packs and value-added services for Bitzard Entertainment's World of Warcraft. Bitzard significantly evolved its direct digital distribution capabilities with the launch of its new Battle.ne® service and saw players embrace its service offerings in record numbers. Notably, since Call of Duty: Black Ops was launched in November players have spent an average of 52 minutes per day playing online, roughly equivalent to the 55 minutes that the average user spends each day on Facebook.(1) As of February 2, 2011, more than 27 million gamers have played Call of Duty games online, logging more than 2 billion hours, or the equivalent of more than 229,000 years of gameplay.(2)*

Kotick concluded, "Online gaming continues to broaden its appeal. Our shareholders continue to be well positioned to benefit from these trends and the focus of our incredibly talented employees around the world continues to allow us to lead our industry. We expect to continue to drive long-term growth, increase our return on invested capital and generate strong cash flow as we have over the last few years. Our strong balance sheet affords us the financial flexibility to invest in games that few companies have the ability to create and allows us to provide our shareholders with value through dividends and share repurchases."

Business Highlights

- Activision Blizzard was the #1 publisher overall in North America and Europe for the calendar year.(3)
 Activision Blizzard was the #1 publisher in North America on the Xbox® 360, PlayStation® 3 and PC collectively for the calendar year.(4)
 Blizzard Entertainment's World of Warcraft: Cataclysm, which was launched on December 7, 2010, sold through more than 3.3 million copies in its first month.(5)
 As of December 31, 2010, more than 12 million gamers worldwide are subscribed to play Blizzard Entertainment's World of Warcraft (6)
 For the December quarter, in North America and Europe, Call of Duty: Black Ops was the #1 best-selling console title in dollars ever during a single quarter and the Call of Duty franchise was the #1 franchise overall.(3)
 In November 2010, Call of Duty: Black Ops became the first video game ever to surpass \$650 million in retail sales in its first five days of release.(2) To date, the game has achieved more than \$1 billion in retail sales worldwide.(3)
 As of January 31, 2011, total unique gamers playing Activision Publishing's Call of Duty: Black Ops increased by more than 49% over the number of total unique gamers that played Call of Duty®: Modern Warfare® for the first three months after each game's release.(7)
 On February 1, 2011, Activision Publishing released Call of Duty: Black Ops First Strike, the first add-on pack for Call of Duty: Black Ops, on Xbox LIVE®. The map pack set new Xbox LIVE records with more than 1.4 million downloads in the first 24 hours, an increase of more than 25% over last year's Call of Duty: Modern Warfare 2 Stimulus Package.(7) The map pack also will be available on the PlayStation® 3 computer entertainment system on March 3, 2011 and on the PC later in the quarter. 3, 2011 and on the PC later in the quarter.

Company Outlook

Activision Blizzard will continue to invest its capital and resources in the significant opportunities afforded by online gaming worldwide and will reduce its exposure to low-margin and low-potential businesses. In 2011, the company will allocate the majority of its resources and focus toward opportunities which we expect will afford us the greatest competitive advantages and the greatest potential for best-in-class quality, high-margin digital growth, and long-term success. These opportunities include Blizzard Entertainment's games currently in development, robust investment in forthcoming Call of Duty titles, the development of a best-in-class digital community surrounding the Call of Duty franchise, a new property from Bungie and an innovative new universe with broad appeal that will be revealed at Toy Fair later this week and will bring the world of toys, video games and the Internet together in an unprecedented way. These investments should better position Activision Blizzard for long-term growth and enable it to continue expanding its position as the largest digital publisher.

At the same time, due to continued declines in the music genre, the company will disband Activision Publishing's Guitar Hero business unit and discontinue development on its Guitar Hero game for 2011. The company also will stop development on True Crime: Hong Kong. These decisions are based on the desire to focus on the greatest opportunities that the company currently has to create the world's best interactive entertainment experiences.

For calendar year 2011, Activision Blizzard expects GAAP net revenues to be \$3.95 billion and GAAP earnings per diluted share to be \$0.56. On a non-GAAP basis, the company expects net revenues of \$3.9 billion and non-GAAP earnings per diluted share to be \$0.70 for the calendar year. Since Blizzard Entertainment has not confirmed a launch date for its next global release, the company's calendar year outlook at this time does not yet include a new game from Blizzard in 2011.

For the first quarter of 2011, Activision Blizzard expects GAAP net revenues of \$1.28 billion, and GAAP earnings per diluted share of \$0.28. The company's first quarter GAAP earnings per diluted share outlook includes the impact of between \$0.02 - \$0.03 of expenses related to the restructuring. On a non-GAAP basis, the company expects net revenues of \$640 million and \$0.07 earnings per diluted share for the first quarter.

Activision Blizzard's financial outlook is subject to significant risks and uncertainties, including declines in demand for its products, competition, the effectiveness of the company's restructuring efforts, fluctuations in foreign exchange and tax rates, and counterparty risks relating to customers, licensees, licensees and manufacturers.

The company's outlook is also based on assumptions about sell-through rates for its products, and the launch timing, success and pricing of its new slate of products. Current macroeconomic conditions increase those risks and uncertainties. As a result of these and other factors, actual results may deviate materially from the outlook presented above.

Board Authorizes Stock Repurchase Program and Declares Cash Dividend

Activision Blizzard today announced that its Board of Directors has authorized a new stock repurchase program under which the company can repurchase up to \$1.5 billion of the company's outstanding common stock. This program replaces the company's \$1 billion stock repurchase plan program authorized in February 2010, which expired on December 31, 2010. As of December 31, 2010, Activision Blizzard had purchased an aggregate of 86 million shares of its common stock for approximately \$966 million under the 2010 program.

The Board of Directors also declared a cash dividend of \$0.165 per common share payable on May 11, 2011 to shareholders of record at the close of business on March 16, 2011. This is the company's second-ever cash dividend and it represents a 10% increase over its first-ever dividend that was issued in 2010.

Conference Call

Today at 4:30 p.m. EST, Activision Blizzard's management will host a conference call and Webcast to discuss the company's results for the quarter and year ended December 31, 2010 and management's outlook for 2011. The company welcomes all members of the financial and media communities and other interested parties to visit the "Investor Relations" area of www.activisionblizzard.com to listen to the conference call and view a brief supporting slide presentation via live Webcast or to listen to the call live by dialing into 877-397-0292 in the U.S. with passcode 8890647.

Non-GAAP Financial Measures

Activision Blizzard provides net revenues, net income (loss), earnings (loss) per share and operating margin data and guidance both including (in accordance with GAAP) and excluding (non-GAAP) the following items: the impact of the change in deferred net revenues and related cost of sales with respect to certain of the company's online-enabled games; expenses related to share-based payments; Activision Blizzard's non-core exit operations (which are the operations results of products and operations of the historical Vivendi Games, Inc. businesses that the company has exited or substantially wound down); costs related to the business combination between Activision, Inc. and Vivendi Games, Inc. (including transaction costs, integration costs, and restructuring activities); expenses related to the restructuring of our Activision Publishing operations; the amortization of intangibles and impairment of intangible assets; and the associated tax benefit

Management believes that the presentation of these non-GAAP financial measures provides investors with additional useful information to measure Activision Blizzard's financial and operating performance because they facilitate comparison of operating performance between periods and help investors to better understand the operating results of Activision Blizzard.

nent uses these non-GAAP financial measures in assessing the company's operating results, as well as in planning and forecasting.

Non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, financial measures determined in accordance with GAAP. Activision Blizzard recognizes that there are limitations associated with the use of these non-GAAP financial measures.

Activision Blizzard's non-GAAP financial measures are not based on a comprehensive set of accounting rules or principles, and the terms non-GAAP net revenues, non-GAAP net income, non-GAAP earnings per share, and non-GAAP

operating margin do not have a standardized meaning. Therefore, other companies may use the same or similarly named measures, but exclude different items, which may not provide investors a comparable view of Activision Blizzard's performance in relation to other companies.

Management compensates for the limitations resulting from the exclusion of these items by considering the impact of the items separately and by considering Activision Blizzard's GAAP, as well as non-GAAP results and outlook and, in this release, by presenting the most comparable GAAP measures directly ahead of non-GAAP measures, and by providing a reconciliation that indicates and describes the adjustments made.

About Activision Blizzard

Headquartered in Santa Monica, California, Activision Blizzard, Inc. is a worldwide online, PC, console, handheld and mobile game publisher with leading positions across the major categories of the rapidly growing interactive entertainment software industry.

Activision Blizzard maintains operations in the U.S., Canada, the United Kingdom, France, Germany, Ireland, Italy, Sweden, Spain, the Netherlands, Australia, South Korea and China. More information about Activision Blizzard and its products can be found on the company's website, www.activisionblizzard.com.

Cautionary Note Regarding Forward-looking Statements: Information in this press release that involves Activision Blizzard's expectations, plans, intentions or strategies regarding the future, including statements under the heading "Company Outlook," are forward-looking statements that are not facts and involve a number of risks and uncertainties. Activision Blizzard generally uses words such as "outlook," "will," "could," "should," "would," "plans," "believes," "rang," "bars," "believes," "rang," "plans," "believes," "rang," "plans," "believes," "rang," "should," "would," "inplans," "believes," "rang," "plans," "believes," "rang," "plans," "believes," "rang," "should," "should," "should," "should," "would," "inplans," "believes," "rang," "plans," "believes," "

- (1) According to Microsoft, Sony, Activision Blizzard internal estimates and digitalbuzzblog.com.
- (2) According to Activision Blizzard internal estimates
- (3) According to The NPD Group, Charttrack and Gfk
- (4) According to The NPD Group
- (5) According to internal company records from Blizzard Entertainment and reports from key distribution partners
- (6) According to Blizzard Entertainment internal data
- (7) According to Microsoft, Sony and Activision Blizzard internal estimates

(Tables to Follow)

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(Amounts in millions, except per share data)

	Three	Months End	ed Dece	mber 31,	Yea	r Ended D	ecem	ber 31,
	2	010	2	009	2	010	2	1009
Net revenues:								
Product sales	\$	1,061	\$	1,232	\$	3,087	\$	3,080
Subscription, licensing and other revenues	1	366		325		1,360		1,199
Total net revenues		1,427		1,557		4,447		4,279
Costs and expenses:								
Cost of sales - product costs		585		670		1.350		1.432
Cost of sales - massively multi-player online role playing game ("MMORPG")		73	•	54		241		212
Cost of sales - software royalties and amortization		128		136		338		348
Cost of sales - intellectual property licenses		92		152		197	l	315
Product development		275		265		642		627
Sales and marketing	1	226		215		520	İ	544
General and administrative	1	119		94		364	İ	395
Impairment of intangible assets		326		409		326		409
Restructuring				(6)			İ	23
Total costs and expenses		1,824		1,989		3,978		4,305
Operating income (loss)		(397)		(432)		469		(26
Investment and other income, net		8		(3)		23		18
Income (loss) before income tax expense		(389)		(435)		492		(8
Income tax (benefit) expense		(156)		(149)		74		(121
Net income (loss)	\$	(233)	\$	(286)	\$	418	\$	113
Basic earnings (loss) per common share	\$	(0.20)	\$	(0.23)	\$	0.34	\$	0.09
Weighted average common shares outstanding	-	1,198		1,265		1,222		1,283
Diluted earnings (loss) per common share	s	(0.20)	s	(0.23)	s	0.33	s	0.09
Weighted average common shares outstanding assuming dilution	1 3	1,198	, 5	1,265	P	1,236	,	
vveignted average common snares outstanding assuming dilution	-	1,198		1,265	-	1,236	\vdash	1,311

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Amounts in millions)

	December 31,		December 31,
	2010	l	2009
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 2,812	\$	2,768
Short-term investments	696	ĺ	477
Accounts receivable, net	640		739
Inventories	112	İ	241
Software development	147	l	224
Intellectual property licenses	45	İ	55
Deferred income taxes, net	640	ĺ	498
Other current assets	293		327
Total current assets	5,385		5,329
Long-term investments	23		23
Software development	55	İ	10
Intellectual property licenses	28		28
Property and equipment, net	169	ĺ	138
Other assets	21		9

Intangible assets, net	1	160	l	618
Trademark and trade names		433	l	433
Goodwill		7,132		7,154
Total assets	\$	13,406	\$	13,742
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:	-		_	
	s	363	s	302
Accounts payable	3		,	
Deferred revenues		1,726	l	1,426
Accrued expenses and other liabilities		818		779
Total current liabilities		2,907		2,507
Deferred income taxes, net		112		270
Other liabilities		184	l	209
Total liabilities		3,203		2,986
Shareholders' equity:			ŀ	
Common stock			l	
Additional paid-in capital		12,353	l	12,376
Treasury stock		(2,194)	İ	(1,235
Retained earnings (accumulated deficit)		57	l	(361
Accumulated other comprehensive loss		(13)		(24
Total shareholders' equity		10,203		10,756
Total liabilities and shareholders' equity	\$	13,406	\$	13,742

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(Amounts in millions)

	Three Mo	nths Ende	ed Dece	ember 31,	Yea	r Ended D	ecen	nber 31,
	2010)	2	009	2	010		2009
Cash flows from operating activities:								
Net income (loss)	\$	(233)	\$	(286)	\$	418	\$	113
Adjustments to reconcile net income (loss) to net								
cash provided by operating activities:								
Deferred income taxes		(329)		(185)		(278)		(256)
Impairment of intangible assets		326		409		326		409
Depreciation and amortization		101		160		198		347
Loss on disposal of property and equipment		1		2		1		2
Amortization and write-off of capitalized								
software development costs and intellectual								
property licenses (1)		137		89		319		281
Stock-based compensation expense (2)		37		47		131		156
Excess tax benefits from stock options exercises		(11)		(11)		(22)		(79)
Changes in operating assets and liabilities:								
Accounts receivable		(395)		(513)		76		235
Inventories		143		110		124		21
Software development and intellectual property		(75)		(79)		(313)		(308)
Other assets		(201)		(163)		17		(110)
Deferred revenues		1,103		955		293		503
Accounts payable		130		21		70		(18)
Accrued expenses and other liabilities		259		257		16		(113)
Net cash provided by operating activities		993		813		1,376		1,183
Cash flows from investing activities:								
Proceeds from maturities of investments		107		35		580		44
Proceeds from sale of available-for-sale investments								2
Payment of contingent consideration						(4)		
Purchases of available-for-sale investments		(119)		(197)		(800)		(425)
Capital expenditures		(21)		(28)		(97)		(69)
Decrease in restricted cash		44		45		9		. 5
Net cash provided by (used in) investing activities		11		(145)		(312)		(443)
Cash flows from financing activities:	-							
Proceeds from issuance of common stock to	1							
employees	-	19		18		73		81
Repurchase of common stock	1	(346)		(275)		(959)		(1,109)
Dividends paid		(2)				(189)		
Excess tax benefits from stock option exercises		11		11		22		79
Net cash used in financing activities		(318)		(246)	_	(1,053)	_	(949)
Effect of foreign exchange rate changes on cash								
and cash equivalents		3		(14)		33		19
Net increase (decrease) in cash and cash equivalents		689		408		44		(190)
								, ,-,
Cash and cash equivalents at beginning of period		2,123		2,360		2,768		2,958
	s	2.812	s	2.768	s	2.812	s	2.768
Cash and cash equivalents at end of period								

- (1) Excludes deferral and amortization of stock-based compensation expense.
 (2) Includes the net effects of capitalization, deferral, and amortization of stock-based compensation expense.

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES SUPPLEMENTAL FINANCIAL INFORMATION (Amounts in millions)

	28 M 69			Three	Months En	ded					
				rch 31,		ne 30, 010		nber 30,	nber 31,	Year over Year % Increase (Decrease)	
Cash Flow Data						_				_	
Operating Cash Flow	\$	813	\$	227	\$	(26)	\$	182	\$ 993	22	%
Operating Cash Flow - TTM		1,183		1,083		1,175		1,196	1,376	16	
Capital Expenditures		28		12		27		37	21	(25)	,
Capital Expenditures - TTM		69		71		84		104	97	41	
Non-GAAP Free Cash Flow		785		215		(53)		145	972	24	

TTM represents trailing twelve months.

Non-GAAP free cash flow represents operating cash flow minus capital expenditures.

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES RECONCILIATION OF GAAP NET INCOME TO NON-GAAP MEASURES (Amounts in millions, except earnings per share data)

Three Months Ended December 31, 2010		et enues	Sal Pro	st of es - duct sts	Cost Sales MMOR	s -	Cost of Softw Royaltie Amorti	are es and	Prop	f Sales - lectual perty enses	Prod Develo		Sale: Mark		Genera Adminis			ment of gible sets	a	I Costs and enses
GAAP Measurement		\$ 1,427	\$	585	\$	73	\$	128	\$	92	\$	275	\$	226	\$	119	\$	326	\$	1,824
Less: Net effect from deferral in net revenues and related cost of sales	(a)	1,121		200		-		45		17	ĺ	-		-		-	İ	-		262
Less: Stock-based compensation	(b)	-		-		-		(14)		-		(8)		(2)		(13)	l	-		(37)
Less: Restructuring (included in general and administrative)	(c)	-		-		-		-		-		-		-		1	l	-		1
Less: Amortization of intangible assets and purchase price accounting related adjustments	(d)			(2)		-		(6)		(69)		-		-			İ			(77)
Less: Impairment of intangible assets	(e)	-		-		-		-		-		-		-		-		(326)		(326)
Non-GAAP Measurement		\$ 2,548	\$	783	\$	73	\$	153	\$	40	\$	267	\$	224	\$	107	\$	-	\$	1,647

Three Months Ended December 31, 2010		Inc	ating ome ss)		ncome oss)	Earr (Los:	isic nings s) per are	Diluted E	
GAAP Measurement		\$	(397)	\$	(233)	\$	(0.20)	\$	(0.20)
Less: Net effect from deferral in net revenues and related cost of sales	(a)		859		628		0.52		0.51
Less: Stock-based compensation	(b)		37		24		0.02		0.02
Less: Restructuring (included in general and administrative)	(c)		(1)		-		-		
Less: Amortization of intangible assets and purchase price accounting related adjustments	(d)		77	l	38		0.03		0.03
Less: Impairment of intangible assets	(e)		326	1	198		0.16		0.16
Non-GAAP Measurement		\$	901	\$	655	\$	0.54	\$	0.53

Year Ended December 31, 2010		Net enues	Sal Pro	st of les - duct ests	Cos Sal MMC	es -	Cost of Softs Royalti Amorti	vare es and	Intel	of Sales - llectual operty enses	Prodi Develop		Sales Marke		General Administr		Impairme Intangii Asset	ble	a	l Costs and enses
GAAP Measurement		\$ 4,447	\$	1,350	\$	241	\$	338	\$	197	\$	642	\$	520	\$	364		326	\$	3,978
Less: Net effect from deferral in net revenues and related cost of sales	(a)	356		3		-		29		5		-		-		-		-		37
Less: Stock-based compensation	(b)	-		-		-		(65)				(12)		(8)		(46)		-		(131)
Less: Restructuring (included in general and administrative)	(c)	-		-		-		-				-		-		(3)		-		(3)
Less: Amortization of intangible assets and purchase price accounting related adjustments	(d)	-		(5)		-		(15)		(102)		-		-		(1)		-		(123)
Less: Impairment of intangible assets	(e)	-		-		-				-		-		-		-		(326)		(326)
Non-GAAP Measurement		\$ 4,803	\$	1,348	\$	241	\$	287	\$	100	\$	630	\$	512	\$	314	\$	-	\$	3,432

Year Ended December 31, 2010		 rating ome	Net In	come	Bas Earn per S	ings	Diluted Ea	
GAAP Measurement		\$ 469	\$	418	\$	0.34	\$	0.33
Less: Net effect from deferral in net revenues and related cost of sales	(a)	319		232		0.19		0.19
Less: Stock-based compensation	(b)	131		88		0.07		0.07
Less: Restructuring (included in general and administrative)	(c)	3		2		-		-
Less: Amortization of intangible assets and purchase price accounting related adjustments	(d)	123		53		0.04		0.04
Less: Impairment of intangible assets	(e)	326		198		0.16		0.16
Non-GAAP Measurement		\$ 1,371	\$	991	\$	0.81	\$	0.79
		· · · · · · · · · · · · · · · · · · ·						

- (a) Reflects the net change in deferred net revenues and related cost of sales.
- (b) Includes expense related to stock-based compensation.
- (c) Reflects restructuring related to the Business Combination with Vivendi Games. Restructuring activities includes severance costs, facility exit costs and balance sheet write down and exit costs from the cancellation of projects.
- (d) Reflects amortization of intangible assets, and the change in the fair value of assets and liabilities from purchase price accounting related adjustments.

 (e) Reflects impairment of intangible assets acquired as a result of purchase price accounting.

The per share adjustments are presented as calculated, and the GAAP and non-GAAP earnings per share information is also presented as calculated. The sum of these measures, as presented, may differ due to the impact of rounding.

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES RECONCILIATION OF GAAP NET INCOME TO NON-GAAP MEASURES (Amounts in millions, except earnings per share data)

Three Months Ended December 31, 2009		Ne Reve		Sa Pro	ost of ales - oduct osts	Sa	st of les - ORPG	- So Royal	of Sales ftware Ities and rtization	Inte Pr	ost of ales - ellectual operty censes	duct opment		es and keting	Genera Adminis		Intar	irment of ngible sets	Restruct	uring	Cost	otal s and enses
GAAP Measurement		\$	1,557	\$	670	\$	54	\$	136	\$	152	\$ 265	\$	215	\$	94	\$	409	\$	(6)	\$	1,989
Less: Net effect from deferral in net revenues and related cost of sales	(a)		938		194		-		16		4	-	1	-		-		-		-	1	214
Less: Stock-based compensation	(b)		-		-		-		(16)		-	(12)	l	1		(20)		-		-	1	(47)
Less: Costs related to the Business Combination, integration and restructuring	(c)		-		-		-		-		-	-	1	-		-		-		6	1	6
Less: Amortization of intangible assets and purchase price accounting related adjustments	(d)		-		(1)		-		(29)		(112)	-	l	-		-		- 1		-	1	(142)
Less: Impairment of intangible assets	(e)		-		-		-		-		-	-	1	-		-		(409)		-		(409)
Non-GAAP Measurement		\$:	2,495	\$	863	\$	54	\$	107	\$	44	\$ 253	\$	216	\$	74	\$	-	\$		\$	1,611
	-																					

Three Months Ended December 31, 2009		Inc	rating ome oss)	In	Net come .oss)	Ea (Lo	Basic rnings ss) per share	Ear (Los	luted nings ss) per hare
GAAP Measurement		\$	(432)	\$	(286)	\$	(0.23)	\$	(0.23)
Less: Net effect from deferral in net revenues and related cost of sales	(a)		724		552		0.43		0.43
Less: Stock-based compensation	(b)		47	1	29		0.02		0.02
Less: Costs related to the Business Combination, integration and restructuring	(c)		(6)	1	(4)		-		
Less: Amortization of intangible assets and purchase price accounting related adjustments	(d)		142	1	92		0.07		0.07
Less: Impairment of intangible assets	(e)		409	1	249		0.19		0.19
Non-GAAP Measurement		\$	884	\$	632	\$	0.50	\$	0.49

Year Ended December 31, 2009		Net Revenues		Cost of Sales - Product Costs	Sa	ost of ales - ORPG	- Sof Royalt	of Sales ftware ties and tization	Inte Pro	ost of ales - illectual operty censes	Proc			es and keting	ral and istrative	Inta	airment of ingible ssets	Restru	cturing	Cos	Total sts and penses
GAAP Measurement		\$ 4,279	,	\$ 1,432	\$	212	\$	348	\$	315	\$	627	\$	544	\$ 395	\$	409	\$	23	\$	4,305
Less: Net effect from deferral in net revenues and related cost of sales	(a)	497	٠	115		-		(4)		(2)		-	1	5	-	l	-	İ	-		114
Less: Stock-based compensation	(b)		.			-		(34)		-		(40)	1	(9)	(71)		-	İ	-		(154)
Less: Results of Activision Blizzard's non-core exit operations	(f)	(1)			-						4	1	(3)	(10)	l		İ	-		(9)
Less: Costs related to the Business Combination, integration and restructuring	(c)		.			-		-		-		-	1	-	(24)	l	-	I	(23)		(47)
Less: Amortization of intangible assets and purchase price accounting related adjustments	(d)		.	(5)		-		(66)		(186)		-	1	-	(2)	1		1	-		(259)
Less: Impairment of intangible assets	(e)		.			-		-		-		-	1	-		l	(409)	I	-		(409)
Non-GAAP Measurement		\$ 4,775	5	\$ 1,542	\$	212	\$	244	\$	127	\$	591	\$	537	\$ 288	\$		\$	-	\$	3,541

Year Ended December 31, 2009		Operating Income (Loss)			Net come	Ear	asic nings Share	Diluted Earnings per Share		
GAAP Measurement		\$	(26)	\$	113	\$	0.09	\$	0.09	
Less: Net effect from deferral in net revenues and related cost of sales	(a)		383		279		0.22		0.21	
Less: Stock-based compensation	(b)		154		96		0.07		0.07	
Less: Results of Activision Blizzard's non-core exit operations	(f)		8		4		-		-	
Less: Costs related to the Business Combination, integration and restructuring	(c)		47		28		0.02		0.02	
Less: Amortization of intangible assets and purchase price accounting related adjustments	(d)	1	259		141		0.11		0.11	
Less: Impairment of intangible assets	(e)	l	409		249		0.19		0.19	
Non-GAAP Measurement		\$	1,234	\$	910	\$	0.70	\$	0.69	
				-		-		•		

- (a) Reflects the net change in deferred net revenues and related cost of sales.
- (b) Includes expense related to stock-based compensation.
 (c) Reflects costs related to the Business Combination with Vivendi Games (including transaction costs, integration costs and restructuring activities). Restructuring activities includes severance
- costs, facility exit costs and balance sheet write down and exit costs from the cancellation of projects.
- (d) Reflects amortization of intangible assets, and the change in the fair value of assets and liabilities from purchase price accounting related adjustments.

 (e) Reflects impairment of intangible assets acquired as a result of purchase accounting.
- (f) Reflects the results of products and operations from the historical Vivendi Games businesses that the company has exited, divested or wound down.

The per share adjustments are presented as calculated, and the GAAP and non-GAAP earnings per share information is also presented as calculated. The sum of these measures, as presented, may differ due to the impact of rounding.

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES

FINANCIAL INFORMATION

For the Three Months and Year Ended December 31, 2010 and 2009

(Amounts in millions)

	Three Months Ended										
	December	31, 2010	December	31, 2009	\$ Increase	% Increase					
	Amount	% of Total	Amount	% of Total	(Decrease)	(Decrease)					
GAAP Net Revenues by Distribution Channel											
Retail channel	\$ 820	57 %	\$ 1,000	64 %	\$ (180)	(18) %					
Digital online channel*	414	29	336	22	78	23					
Total Activision and Blizzard	1,234	86	1,336	86	(102)	(8)					
Distribution	193	14	221	14	(28)	(13)					
Total consolidated GAAP net revenues	1,427	100	1,557	100	(130)	(8)					
Change in Deferred Net Revenues(1)											
Retail channel	1,059		933								
Digital online channel*	62		5								
Total changes in deferred net revenues	1,121		938								
Non-GAAP Net Revenues by Distribution Channel											
Retail channel	1,879	73	1,933	77	(54)	(3)					
Digital online channel*	476	19	341	14	135	40					
Total Activision and Blizzard	2,355	92	2,274	91	81	4					
Distribution	193	8	221	9	(28)	(13)					
Total non-GAAP net revenues (2)	\$ 2,548	100 %	\$ 2,495	100 %	\$ 53	2 %					

		Year Ended													
			Decembe	r 31, 2010				Decembe	r 31, 2009			\$ Inc	rease	% Increase	_
		An	nount	% of To	otal		An	ount	% of To	tal		(Deci	rease)	(Decrease)	
GAAP Net Rev	enues by Distribution Channel										-				_
	Retail channel	\$	2,629		59	%	\$	2,622		61	%	\$	7		%
	Digital online channel*		1,440		32			1,234		29			206	17	
	Total Activision and Blizzard		4,069		91			3,856		90	-		213	6	
	Distribution		378		9			423		10			(45)	(11)	
	Total consolidated GAAP net revenues		4,447		100			4,279		100			168	4	
Change in Def	ferred Net Revenues(1)														
	Retail channel		243					457							
	Digital online channel*		113					39							
	Total changes in deferred net revenues		356					496							
Non-GAAP Net	t Revenues by Distribution Channel														
	Retail channel		2,872		60			3,079		64			(207)	(7)	
	Digital online channel*		1,553		32			1,273		27			280	22	
	Total Activision and Blizzard		4,425		92			4,352		91			73	2	
	Distribution		378		8			423		9			(45)	(11)	
	Total non-GAAP net revenues (2)	\$	4,803		100	%	\$	4,775		100	%	\$	28	1	%

- (1) We provide net revenues including (in accordance with GAAP) and excluding (non-GAAP) the impact of changes in deferred net revenues.
- (2) Total non-GAAP net revenues presented also represents our total operating segment net revenues.
- * Represents revenues from subscriptions and licensing royalties, value added services, downloadable contents, digitally distributed products, and wireless devices.

	Decembe	r 31 2010			r 31, 2009	\$ Increase	% Increase	_
	Amount	% of Total	Amo		% of Total	(Decrease)	(Decrease)	
GAAP Net Revenues by Segment/Platform Mix							(2000000)	-
Activision and Blizzard:								
MMORPG	\$ 340	24 %	% \$	309	20 %	\$ 31	10	9
PC and other	124	9		45	3	79	176	
Sony PlayStation 3	259	18		228	15	31	14	
Sony PlayStation 2	6			53	3	(47)	(89)	
Microsoft Xbox 360	281	20		324	21	(43)	(13)	
Nintendo Wii	141	10		260	17	(119)	(46)	,
Total console	687	48		865	56	(178)	(21)	,
Sony PlayStation Portable	6			16	1	(10)	(63)	,
Nintendo Dual Screen	77	5		101	6	(24)	(24)	,
Total handheld	83	- 5	_	117	7	(34)	(29)	,
Total Activision and Blizzard	1,234	86		1,336	86	(102)	(8)	
Distribution:								
Total Distribution	193	14		221	14	(28)	(13)	,
Total consolidated GAAP net revenues	1,427	100		1,557	100	(130)	(8)	
Change in Deferred Net Revenues(1)								
Activision and Blizzard:								
MMORPG	204			12				
PC and other				76				
Sony PlayStation 3	393			343				
Microsoft Xbox 360	441			429				
Nintendo Wii	75			78				
Total console	909			850				
Nintendo Dual Screen								
Total changes in deferred net revenues	1,121			938				
Non-GAAP Net Revenues by Segment/Platform Mi	x							
Activision and Blizzard:								
MMORPG	544	21		321	12	223	69	
PC and other	124	5		121	5	3	2	
Sony PlayStation 3	652	26		571	23	81	14	
Sony PlayStation 2	6			53	2	(47)	(89)	
Microsoft Xbox 360	722	28		753	30	(31)	(4)	
Nintendo Wii	216	8		338	14	(122)	(36)	
Total console	1,596	62		1,715	69	(119)	(7)	
Sony PlayStation Portable	6			16	1	(10)	(63)	
Nintendo Dual Screen	85	4		101	4	(16)	(16)	
Total handheld	91	4		117	5	(26)	(22)	
Total Activision and Blizzard	2,355	92		2,274	91	81	4	
Total Distribution	193	8		221	9	(28)	(13)	

- (1) We provide net revenues including (in accordance with GAAP) and excluding (non-GAAP) the impact of changes in deferred net revenues. (2) Total non-GAAP net revenues presented also represents our total operating segment net revenues.

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES FINANCIAL INFORMATION For the Year Ended December 31, 2010 and 2009 (Amounts in millions)

	Year Ended									
	Decem	ber 31, 2010		Dec	ember 31, 2009		\$ Inc	rease	% Increase	_
	Amount	% of Total		Amount	% of Total	-	(Deci	rease)	(Decrease)	
GAAP Net Revenues by Segment/Platform Mix										_
Activision and Blizzard:										
MMORPG	\$ 1,230	28	%	\$ 1,248	29	%	\$	(18)	(1)	9
PC and other	325	7		164	4			161	98	
Sony PlayStation 3	854	19		584	14			270	46	
Sony PlayStation 2	35	1		174	4			(139)	(80)	
Microsoft Xbox 360	1,033	23		857	19			176	21	
Nintendo Wii	408	9		584	14			(176)	(30)	
Total console	2,330	52		2,199	51	_		131	6	
Sony PlayStation Portable	16			48	1			(32)	(67)	
Nintendo Dual Screen	168	4		196	5			(28)	(14)	
Total handheld	184	4		244	6	-		(60)	(25)	
Total Activision and Blizzard	4,069	91		3,855	90	_		214	6	
Distribution:										
Total Distribution	378	9		423	10			(45)	(11)	
Total platform mix net revenues	4,447	100		4,278	100	-		169	4	
Other(1)				1				(1)	NM	
Total consolidated GAAP net revenues	4,447	100		4,279	100	_		168	4	
Change in Deferred Net Revenues (1)										
Activision and Blizzard:										
MMORPG	191			(93)						
PC and other	81			49						
Sony PlayStation 3	77			259						
Microsoft Xbox 360	15			284						
Nintendo Wii	(16)			(2)						
Total console	76			541	_					
Nintendo Dual Screen	8									
Total changes in deferred net revenues	356			497	_					
Other(1)				(1)						

Ion-GAAP Net Revenues by Segment/Platform Mix									
Activision and Blizzard:									
MMORPG	1,421	30		1,155	24		266	23	
PC and other	406	8		213	4		193	91	
Sony PlayStation 3	931	19		843	18		88	10	
Sony PlayStation 2	35	1		174	4		(139)	(80)	
Microsoft Xbox 360	1,048	22		1,141	24		(93)	(8)	
Nintendo Wii	392	8		582	12		(190)	(33)	
Total console	2,406	50		2,740	58		 (334)	(12)	
Sony PlayStation Portable	16			48	1		(32)	(67)	
Nintendo Dual Screen	176	4		196	4		(20)	(10)	
Total handheld	192	4		244	5		 (52)	(21)	
Total Activision and Blizzard	4,425	92		4,352	91		73	. 2	
Total Distribution	378	8		423	9		(45)	(11)	
Total non-GAAP net revenues(2)	\$ 4,803	100	%	\$ 4,775	100	%	\$ 28	1	%

- (1) We provide net revenues including (in accordance with GAAP) and excluding (non-GAAP) the impact of changes in deferred net revenues and other.
- (2) Total non-GAAP net revenues presented also represents our total operating segment net revenues.

ACTIVISION BLIZZARD. INC. AND SUBSIDIARIES

FINANCIAL INFORMATION

For the Three Months And Year Ended December 31, 2010 and 2009

	Three Months Ended										
	Decem	ber 31, 2010	Decem	ber 31, 2009	\$ Increase	% Increase					
	Amount	% of Total	Amount	% of Total	(Decrease)	(Decrease)					
GAAP Net Revenues by Geographic Region											
North America	\$ 734	51 %	\$ 759	49 %	\$ (25)	(3) %					
Europe	600	42	710	46	(110)	(15)					
Asia Pacific	93	7	88	5	5	6					
Total consolidated GAAP net revenues	1,427	100	1,557	100	(130)	(8)					
Change in Deferred Net Revenues(1)											
North America	627		528								
Europe	440		371								
Asia Pacific	54		39								
Total changes in net revenues	1,121		938								
Non-GAAP Net Revenues by Geographic Region											
North America	1,361	53	1,287	52	74	6					
Europe	1,040	41	1,081	43	(41)	(4)					
Asia Pacific	147	6	127	5	20	16					
Total non-GAAP net revenues(2)	\$ 2,548	100 %	\$ 2,495	100 %	\$ 53	2 %					

	Year Ended											
		Decembe	er 31, 2010			Decembe	er 31, 2009			\$ Increase	% Increase	-
		Amount	% of Total			Amount	% of Total	_		(Decrease)	(Decrease)	
GAAP Net Revenues by Geographic Region			-	-				_				-
North America	\$	2,409	54	%	\$	2,217	52	%	\$	192	9	%
Europe		1,743	39			1,798	42			(55)	(3)	
Asia Pacific		295	7			263	6			32	12	
Total geographic region net revenues		4,447	100	•		4,278	100			169	4	
Other(1)						1				(1)	NM	
Total consolidated GAAP net revenues		4,447	100			4,279	100	-		168	4	
Change in Deferred Net Revenues (1)												
North America		166				241						
Europe		159				224						
Asia Pacific		31				32						
Total changes in net revenues		356				497						
Other(1)						(1)						
Non-GAAP Net Revenues by Geographic Region												
North America		2,575	54			2,458	52			117	5	
Europe		1,902	39			2,022	42			(120)	(6)	
Asia Pacific		326	7			295	6			31	11	
Total non-GAAP net revenues(2)	\$	4,803	100	%	\$	4,775	100	%	\$	28	1	%

- (1) We provide net revenues including (in accordance with GAAP) and excluding (non-GAAP) the impact of changes in deferred net revenues. (2) Total non-GAAP net revenues presented also represents our total operating segment net revenues.

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES SEGMENT INFORMATION For the Three Months And Year Ended December 31, 2010 and 2009 (Amounts in millions)

	Three Months Ended											
		December	31, 2010			Decembe	r 31, 2009		\$ Inc	rease	% Increase	_
	A	mount	% of Total	-	Ar	nount	% of Total	_	(Dec	rease)	(Decrease)	
Segment net revenues:				_				_				
Activision(i)	\$	1,785	125	%	\$	1,945	125	%	\$	(160)	(8)	%
Blizzard(ii)		570	40			329	21			241	73	
Distribution(iii)		193	14			221	14			(28)	(13)	
Operating segment total		2,548	179	-		2,495	160	_		53	2	
Reconciliation to consolidated net revenues:												
Net effect from deferral of net revenues		(1,121)	(79)			(938)	(60)					
Consolidated net revenues	\$	1,427	100	%	\$	1,557	100	%		(130)	(8)	
Segment income from operations:												
Activision(i)	\$	599			\$	712				(113)	(16)	

Blizzard(ii)	291	162	129	80
Distribution(iii)	11	10	1	10
Operating segment total	901	884	17	2
Reconciliation to consolidated operating income (loss):				
Net effect from deferral of net revenues and related cost of sales	(859)	(724)		
Stock-based compensation expense	(37)	(47)		
Restructuring	1	6		
Amortization of intangible assets and purchase price accounting				
related adjustments	(77)	(142)		
Impairment of intangible assets	(326)	(409)		
Consolidated operating (loss)	\$ (397)	\$ (432)	\$ 35	(8) %
Operating margin from total operating segments	35 %	35 %		

		Year									
		Decem	ber 31, 2010			Decem	ber 31, 2009		\$ Increa	ase	% Increase
	Amo	ount	% of Total		Am	ount	% of Total		(Decrea	se)	(Decrease)
Segment net revenues:								_			
Activision(i)	\$	2,769	62	%	\$	3,156	74 %		\$	(387)	(12) %
Blizzard(ii)		1,656	37			1,196	28			460	38
Distribution(iii)		378	9			423	10			(45)	(11)
Operating segment total		4,803	108			4,775	112	_		28	1
Reconciliation to consolidated net revenues:											
Net effect from deferral of net revenues		(356)	(8)			(497)	(12)				
Other(iv)						1					
Consolidated net revenues	\$	4,447	100	%	\$	4,279	100 %			168	4
Segment income from operations:											
Activision(i)	\$	511			\$	663				(152)	(23)
Blizzard(ii)		850				555				295	53
Distribution(iii)		10				16				(6)	(38)
Operating segment total		1,371				1,234		_		137	11
Reconciliation to consolidated operating income (loss):											
Net effect from deferral of net revenues and related cost of sales		(319)				(383)					
Stock-based compensation expense		(131)				(154)					
Restructuring		(3)				(23)					
Amortization of intangible assets and purchase price accounting											
related adjustments		(123)				(259)					
Impairment of intangible assets		(326)				(409)					
Integration and transactions costs						(24)					
Other(iv)						(8)					
Consolidated operating income (loss)	\$	469			\$	(26)			\$	495	NM %
Operating margin from total operating segments		29	%			26	%				

(i) Activision Publishing ("Activision") — publishes interactive entertainment products and contents.
(ii) Blizzard — Blizzard Entertainment, Inc. and its subsidiaries ("Blizzard") publishes PC games and online subscription-based games in the MMORPG category.
(iii) Activision Blizzard Distribution ("Distribution") — distributios interactive entertainment software and hardware products.
(iv) Other represents Non-Core activities, which are legacy Viendi Cames' divisions or busness units that we have verticed, divested or wound down as part of our restructuring and integration efforts as a result of the Business Combination. Prior to July 1, 2009, Non-Core activities were managed as a stand alone operating segment; however, in light of the minimal activities and insignificance of Non-Core activities, so of that date we ceased their management as a separate operating segment and consequently, we are no longer providing separate operating segment disclosure.

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES OUTLOOK For the Quarter Ending March 31, 2011 and Year Ending December 31, 2011 GAAP to Non-GAAP Reconciliation (Amounts in millions, except per share data)

		Outlook for Three Months Ending <u>March 31, 2011</u>		Outlook for Year Ending December 31, 2011
Net Revenues (GAAP)		\$	1,280	\$ 3,950
Excluding the impact of:				
Change in deferred net revenues	(a)		(640)	 (50)
Non-GAAP Net Revenues		\$	640	\$ 3,900
Earnings Per Diluted Share (GAAP)		\$	0.28	\$ 0.56
Excluding the impact of:				
Net effect from deferral in net revenues and related cost of sales	(b)		(0.26)	0.01
Stock-based compensation	(c)		0.02	0.07
Amortization of intangible assets	(d)		-	0.03
Restructuring expenses	(e)		0.03	0.03
Non-GAAP Earnings Per Diluted Share		\$	0.07	\$ 0.70

(a) Reflects the net change in deferred net revenues.

(b) Reflects the net change in deferred net revenues and related cost of sales.

(c) Reflects expense related to stock-based compensation.
(d) Reflects amortization of intangible assets.
(e) Reflects expenses relating to the restructuring of our Activision Publishing operations.

The per share adjustments are presented as calculated, and the GAAP and non-GAAP earnings (loss) per share information is also presented as calculated. The sum of these measures, as presented, may differ due to the impact of rounding.

SOURCE Activision Blizzard, Inc.

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