



vivendi

**A world leader
in communications and entertainment**

Investor Presentation

January 2010

IMPORTANT NOTICE:
Financial statements unaudited and prepared under IFRS
Investors are strongly urged to read the important disclaimer at the end of this presentation



A world leader
in communications and entertainment

- #1 Video Games Worldwide
- #1 Music Worldwide
- #2 Telecoms France
- #1 Telecoms Morocco
- #1 Alternative Broadband Brazil
- #1 Pay-TV France



100%



UNIVERSAL
UNIVERSAL MUSIC GROUP

#1 worldwide in music

100%/75%



CANAL+
GROUPE

#1 in pay-TV in France

56%



SFR

#2 in telecom
in France

53%



Maroc
Telecom

#1 in telecom
in Morocco

57%*



ACTIVISION | BLIZZARD™

#1 worldwide in
video games

86%*



GVT

#1 alternative
broadband operator
in Brazil

* Based on shares outstanding



Vivendi's consistent strategy to grow shareholder returns

- Leverage the strength of Vivendi's leading communications and entertainment assets to capture the opportunities provided by the new digital economy driven by increased customer demand for interactive services and products
- Continue to consolidate and reinforce its position in its existing markets
- Seek new communications and entertainment opportunities in fast growing economies around the world
- Assess all investments under a selective, rigorous and financially disciplined process
- Deliver dividends to our shareholders with a distribution rate of at least 50% of Adjusted net income



Key focus: Leverage Vivendi's best-in-class assets to benefit from convergence opportunities

- Increased customer demand for interactive services and products
- Ideally positioned to capture digital growth

Key Vivendi assets

- Creativity
- Networks, spectrum, licenses
- 70 million subscriptions across all businesses
- Leadership in each business
- Profitability and cash generation
- Predictability - Visibility



Key Market Trends

- Digitization
- Mobility
- Broadband
- Content
- CRM
- Emerging Markets



Vivendi's focus on new products and services should deliver additional growth

- 70% of sales from subscriptions, 70 million subscriptions worldwide
- Strong innovation track record:
 - Activision Blizzard created the leading global online game and community with *World of Warcraft*. It has increased ASP thanks to the combination of software with peripherals (*Guitar Hero*, *DJ Hero* and *Tony Hawk* to be launched) and downloadable content
 - UMG at the forefront of digital initiatives: MySpace Music, Nokia Comes With Music, VEVO
 - Variety of new services offered by our distribution platforms: SFR was the first to introduce 3G in France and remains #1, Canal+ has launched several IP-based initiatives

Innovation to drive growth: Subscriptions, Digital, ARPU



Increase
subscriptions

X

Expand
digital revenues

X

Grow
ARPU & ASP

More
Growth



Vivendi: Resilience confirmed in a challenging environment

- Our subscription-based model provides strong and highly predictable cash flows: we continue investing and innovating to attract new clients and respond to changing consumer demand in an environment of rapid technological advances
- Economic conditions were more challenging than anticipated in 2009 and 2010 is likely to remain soft
- The current economic environment reinforces the need for strict and selective cost management: we invest in state-of-the-art content and technology to grow our operations while controlling other operating costs



Strong cost control in each of our businesses

- Continuous adaptation of our cost structure to the evolution of regulatory framework, market and competitive environment, macroeconomic fluctuations
- Significant cost reduction and synergies being delivered on target
 - Group Canal+ on track to deliver the targeted €350m post-TPS synergies by end 2009
 - Activision Blizzard increased post-merger synergy target to \$100-150m and tracking towards top end of range
 - SFR to deliver €250-300m post-Neuf Cegetel merger synergies by 2011
 - UMG has reduced headcount by 40% over 2003-2008 (excluding acquisitions) and generated cost savings of €400-450m
- Contingency plans have been implemented for each businesses, to face worsening economic conditions
- Strict control and monitoring of capex



Vivendi enjoys a strong financial position

- €5.4bn of undrawn credit lines at Vivendi SA at end December 2009
- No significant debt reimbursement before 2012
- Committed to keep a quality BBB rating*
- Controlled financing costs

* Standard & Poor's / Fitch Rating: BBB stable – Moody's: Baa2 stable



Capital allocation priorities to maximize returns for shareholders

- Provide Vivendi's business units with the necessary resources to enhance innovation and organic growth
- Deliver dividends to our shareholders with a distribution rate of at least 50% of Adjusted Net Income
- Buy out minorities at the right price when opportunities arise
 - Target : own 100% of our French operations SFR Group and Canal+ France
- Seize external growth opportunities with a focus on fast growing economies, assessed under a selective, rigorous and financially disciplined process
 - Focus on our core skills: media and telecom subscription-based business-models
 - Strong growing & profitable assets in fast-growing economies / sectors
 - ROCE to exceed local risk adjusted WACC within 3 to 5 years
 - EPS accretive in the short term



Vivendi to sell its 20% stake in NBC Universal for \$5.8 billion

- **Vivendi will sell its 20% stake in NBC Universal to GE for \$5.8 billion** and will not be a shareholder in the new entity resulting from the joint venture between NBC Universal and Comcast content assets:
 - If the GE-Comcast transaction is not completed by September 2010, Vivendi will sell 7.66% of NBC Universal to GE for \$2 billion.
 - The remaining 12.34% stake in NBC Universal will be sold to GE for \$3.8 billion upon completion of the GE – Comcast transaction. If the transaction were not completed, Vivendi would launch an accelerated IPO of its remaining 12.34% of NBC Universal.
- **Vivendi has been able to maximize the value for its shareholders :**
 - The value of \$5.8 billion for its 20% stake is at the top end of market expectations of \$4-6 billion
 - Vivendi will continue to receive quarterly dividends from NBC Universal between now and the completion of the GE–Comcast transaction. GE has agreed to make transaction payments to Vivendi to the extent that NBCU's 2010 dividend payments to Vivendi are less than \$268m

In line with its strategy, Vivendi has capitalized on the opportunity to exit its minority stake in a non-core asset in the best interest of its shareholders



GVT: outstanding asset and perfect fit with Vivendi

- Vivendi owns control of GVT with 85.7% of GVT's share capital *
- Invest in a successful alternative operator with a great track record, profitable business model, creative marketing and network/IT solutions and considerable growth potential
- Step into one of the largest consumer markets in the world
- In continuity with Vivendi's telecom's know-how and potential synergies with Vivendi to boost GVT's broadband value proposition with content enhancements
- Pay a reasonable price for a fast growing asset, in line with Vivendi's financial discipline
 - Corresponds to 9x consensus EBITDA 2010E with EBITDA growth expected to be ~25% in 2011
 - We anticipate ROCE to exceed 12% WACC within 3-5 years, in line with our financial criteria
- Commitments to distribute strong dividend and keep our BBB rating



Aligned with Vivendi's strategy of expansion in fast growing economies

*As of January 5, 2010



Vivendi: A world leader in communications and entertainment

Growth potential driven by innovation

- Capitalize on consumer demand for mobility and broadband to increase the value of Vivendi's content and networks

First-class assets with high and predictable cash generation

- Exceptionally well positioned in resilient consumer markets with leading positions driving high operating margins
- 70% of sales from subscriptions leading to predictable and high cash flow streams

Focused strategy towards shareholder value

- Consistent capital allocation strategy: high dividends, buyout of minority shareholders, external growth opportunities with a focus on fast growing economies, evaluated using a financially disciplined process
- After NBCU exit, Vivendi will own a majority stake in all its businesses, with clear operational control
- Vivendi is increasingly focused on countries and businesses with strong growth potential



vivendi

A world leader
in communications and entertainment

#1	Video Games	Worldwide
#1	Music	Worldwide
#2	Telecoms	France
#1	Telecoms	Morocco
#1	Alternative Broadband	Brazil
#1	Pay-TV	France



Investor Relations team

Jean-Michel Bonamy

Executive Vice President Investor Relations

+33.1.71.71.12.04

jean-michel.bonamy@vivendi.com

Paris

42, Avenue de Friedland
75380 Paris cedex 08 / France

Phone: +33.1.71.71.32.80

Fax: +33.1.71.71.14.16

Aurélia Cheval

IR Director

aurelia.cheval@vivendi.com

Agnès De Leersnyder

IR Director

agnes.de-leersnyder@vivendi.com

New York

800 Third Avenue
New York, NY 10022 / USA

Phone: +1.212.572.1334

Fax: +1.212.572.7112

Eileen McLaughlin

V.P. Investor Relations North America

eileen.mclaughlin@vivendi.com

For all financial or business information,
please refer to our Investor Relations website at: <http://www.vivendi.com/ir>



Important legal disclaimer

The tender offer referred to herein will not be made directly or indirectly in the United States of America, or by use of the U.S. mail or any U.S. means or instrumentality of U.S. interstate or foreign commerce or any facility of a U.S. national securities exchange. This includes, but is not limited to, facsimile transmission, electronic mail, telex, telephone and the internet. Accordingly, copies of this press release and any related offering materials are not being, and must not be, mailed or otherwise transmitted or distributed in or into the United States of America.

This presentation contains forward-looking statements with respect to Vivendi's financial condition, results of operations, business, strategy and plans as well as expectations regarding the payment of dividends. Although Vivendi believes that such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance. Actual results may differ materially from the forward-looking statements as a result of a number of risks and uncertainties, many of which are outside our control, including, but not limited to the risks described in the documents Vivendi filed with the Autorité des Marchés Financiers (French securities regulator) and which are also available in English on our web site (www.vivendi.com). Investors and security holders may obtain a free copy of documents filed by Vivendi with the Autorité des Marchés Financiers at www.amf-france.org, or directly from Vivendi. The present forward-looking statements are made as of the date of the present presentation and Vivendi disclaims any intention or obligation to provide, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The release schedules for both UMG and Activision Blizzard may change.